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## NO. 2: THE REVENUE OPTIMIZATION COMPANIES



30-second cocktail party pitch: Our company model is diverse, with lines of business focusing on wireless sales, repairs and IT technology that enables companies to be successful. Thereby the work is really interesting. When employees walk through the door, they are encouraged to think about what is possible and are required to challenge the norm and question why things are done in a certain manner.

Nohing is taboo or off limits in order to make the business stronger. Employees are expect to reimagine

#### Company culture in five words

Entrepreneurial, customer focused, risk-takers, fun and non-bureaucratic.

working in an environment that thrives in times of change and celebrates wins and understands losses as

Employees come to realize it's refreshing to work in a place where co-workers reach their hand out to help you be successful – and also to catch you when you are falling.

T-ROC continually hosts celebrations that bring employees together. The company's monthly and annual awards

recognize top performers and employees who truly embody the T-ROC culture.

The company's diverse lines of national business allow talent to move to different projects and be exposed to various aspects of the business in order to grow their abilities.

Sometimes, the simplest changes drive employee satisfaction. A change from business casual to casual – including jeans – rocketed employee satisfaction and engagement. Last year, they also designed a new logo and brand. Employees came to understand the "why" behind company business strategies and how their work contributes to the bottom line. The experience also bolstered employee pride, says Leighann McGinnis, the company's VP of people attraction and experience.