

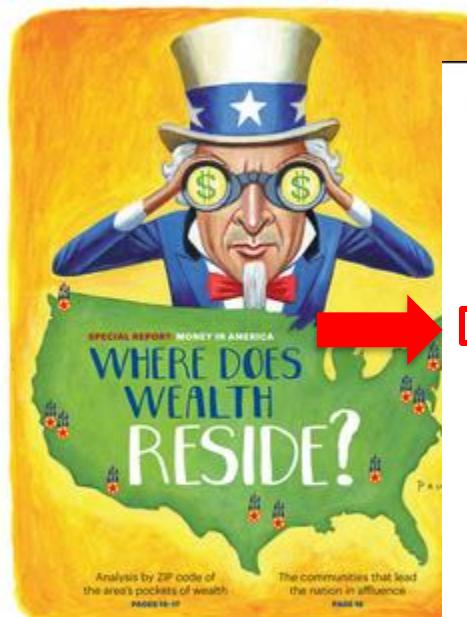
South Florida BUSINESS JOURNAL

SOUTH FLORIDA
BUSINESS JOURNAL

Another win for region

Spanish soccer team Real Madrid will open branded café in Miami

EMON REISER, S



TOP 100 PRIVATE COMPANIES (51-75)						
RANKED BY 2016 REVENUE						
12	Gastrop Health Pl.	\$121.4M	\$62.1M	10%	10	Healthcare group providing clinical and administrative services to clinics and other healthcare organizations
23	BeauChamp Construction Co.	\$103.4M	\$78.0M	15%	1	Residential, institutional, industrial, design-build
53	The Revenue Optimization Cos. ²	\$82.6M	\$50.1M	21%	1	Sales optimization solutions that provide clients with sales and revenue goals
54	American Commercial Insurance	\$78.0M	\$50.7M	10%	1	Commercial
55	Postal Center International	\$74.0M	\$48.0M	10%	1	Printing fulfillment, aging & mailing, mailing and shipping
56	Evergreen Swannery	\$73.8M	\$51.3M	14%	1	Maintenance and distribution of premium wine and spirits
57	Berkowitz Pollack Brant Advisors and Accountants	\$69.9M	\$46.5M	17%	1	Real estate and wealth services, international tax and business consulting, wealth preservation and asset planning
58	Dishwasher Kitchens and Baths	\$67.4M	\$45.0M	15%	1	Architectural designs, design software
59	Castle Group	\$57.9M	\$36.4M	15%	1	Design and administration management for construction and investment management
60	Cruise Planners	\$54.4M	\$38.2M	10%	1	Database of travel-related agents
61	Westman Group	\$53.4M	\$35.0M	15%	1	Engineering, research, technology, technical services, publishing, distribution, administration, consulting, design, engineering, construction
62	Hayes Logistics LLC	\$51.6M	\$35.0M	10%	1	Logistics
63	Brickell Travel Management	\$48.7M	\$34.4M	14%	1	Corporate travel management, destination delivery, travel & health
64	All Medical Personnel	\$48.4M	\$35.0M	10%	1	Temporary medical personnel staffing
65	United Franchise Group	\$48.3M	\$34.9M	10%	1	Marketing, franchise development, franchise support, franchise acquisition
66	Solo Printing LLC	\$47.4M	\$32.0M	15%	1	Addressed correspondence, fulfillment and mailing
67	TekPartners	\$46.9M	\$28.7M	11%	1	Staffing company
68	Gulf Building LLC	\$46.7M	\$31.1M	10%	1	General contracting, commercial and residential construction
69	J.E. White Architectural Interior Products	\$46.4M	\$34.4M	10%	1	Customized interior design
70	Premier Assurance Group LLC	\$45.7M	\$31.7M	15%	1	Insurance of a broad range of industries of international freight and commodity insurance
71	Kant Security	\$45.3M	\$31.7M	10%	1	Facial recognition and video monitoring by building access control
72	Fortune International Group	\$45.0M	\$30.0M	10%	1	Real estate development, finance, construction, financial, general and private sales, restaurants and advertising
73	Motivator Electric	\$44.8M	\$30.3M	10%	1	Commercial and residential
74	Calvin Diardone & Associates	\$44.4M	\$28.1M	10%	1	Expanding
75	Insure Construction Associates	\$43.8M	\$22.1M	10%	1	General contractor

¹ Financial certification was required to be considered for this list. ² Company has provided revenue verification documents.

³ Based on 2016 revenue.

53

The Revenue Optimization Cos.²

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1

Sales solutions companies that enable clients to fulfill their sales performance needs

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